



Your learning partner for growth and impact.

Dear Friends,

We're proud to celebrate the 347 learners who have graduated from or are currently enrolled in the Certified IPA Program! Our participants are experienced professionals—62% are between 30 and 49, while 37% are between 50 and 79. They bring deep expertise to their learning journey: 43% have more than 16 years of professional experience, 30% have 8-15 years, and 28% have less than 7 years. Together, they form a vibrant, global community of practitioners representing diverse industries across the United States and eight countries worldwide.

The Philanthropic Advising Competency Model in Practice

At the [DAF Giving Summit](#), [Alisia Robin](#), [Elaine Chu](#), and [Dien Yuen](#) led an Impact Lab session titled "Shaping the Philanthropic Advising Competency Model." We guided participants through a self-assessment exercise to help them reflect on their current practice and identify the skills they hope to strengthen as they grow. The goal was to uncover perceived strengths, areas for growth, and emerging trends that could inform future training priorities and organizational capacity-building efforts across the field. We are pleased to [share our observations](#). A heartfelt thank you to all who participated.

Insight Into Why People Give *or Do Not*

At a training for advisors, [Dien](#) led an exploration of why people in [Singapore choose to give](#)—and why they sometimes hold back. Learners identified familiar motivations such as multiplying goodness and uplifting others, while also emphasizing the influence of upbringing, tradition, and cultural expectations within an Asian or collectivist context. Yet, even with these positive drivers, trust and credibility gaps persist—particularly around how nonprofits operate and how funds are used.

Voice of the Advisor

Tune in to [Illuminate Philanthropy](#), Daylight's podcast, for an inspiring conversation with [Bree Rose, IPA](#). Bree reflects on how expanding her skills and investing in her network led her to a deeper sense of purpose—and a new kind of "net worth" that transcends money.

DAFopedia Resources You Can Use

Curious about [when to recommend](#) a DAF, a private foundation, or both? Wondering what the latest research reveals about [building trust](#) with DAF users—or how to guide a client or donor in [Canada](#) who wants to set one up? Explore [DAFopedia](#), your hub for everything DAF! [Contribute](#) an article, share DAFopedia with your peers, or sponsor the go-to platform for DAF learning and collaboration.

How We Support Your Growth and Impact

Philanthropy's tools, considerations, and goals have grown more complex, ushering in a transformative era for both wealth and giving. Thriving in this evolving landscape requires new competencies, deeper insights, and stronger networks. That's why we created the [Daylight philanthropic learning platform](#)—to help you grow your skills, strengthen client relationships, and expand your impact in this defining moment for philanthropy.

Daylight: Modern Philanthropic Advising Training

Empower practitioners with contemporary and accessible learning opportunities.	Connect advisors, and organize and elevate the philanthropic advising profession.	Understand the sector better with new research on philanthropic influence.	Boost the capacity of organizations, as well as advisors, with specialized expertise and services.
Outcomes • Expanded consumer participation • Trust and visibility in the field • More qualified impact advisors • New leadership and voices • Global network of advisors • New collaborations, partnerships		Impact • New philanthropy • New families and participants • Diversity of causes and communities supported • New philanthropic practices and innovation	

Connect with Us

- Enrollment is now open for the January and April [Certified Impact Philanthropy Advisor Program](#). Register by January 9, with classes starting the week of January 12.
- For \$1,500, you can access all of our [certificate programs](#), including the latest, [Philanthropic Planning with Business Owners](#).
- Join the [December 11th Info Session](#) to learn more about the IPA program and save \$250 on registration.
- Follow us on [LinkedIn](#) for the latest updates, including cohort graduation celebrations!

We'll be back next month with new insights and opportunities to support your philanthropic advising practice.

Your learning partner,
Team Daylight

Daylight

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